



# Manufacturing & Distribution

**HW & Co.**<sup>®</sup>

**CPAs & Advisors**

[www.hwco.com](http://www.hwco.com)

HW&Co.'s industry expertise can help you keep track of the numbers, but can also help you understand what those numbers mean to your business. This can help you make better decisions about your company's future, and bring you closer to your goals.

Competition is increasing and can be downright overwhelming. At HW&Co., we work with manufacturers and distributors that provide quality products to a variety of industries.

We believe there is power in conversation; a power that can change everything. Let's Talk...

**CLEVELAND | COLUMBUS | MENTOR**





### Accounting & Assurance

- \* Audits, Reviews & Compilations
- \* Benchmarking
- \* Forecasts, Projections & Budgets



### Tax Planning & Strategies

- \* Business & Personal Tax Planning
- \* Tax Credit Opportunities
- \* Domestic & International Tax Compliance & Strategy



### Consulting

- \* Valuations
- \* Executive Compensation Planning
- \* Overhead Analysis

### Why HW&Co.?

Since its inception, HW&Co. has been helping manufacturers understand the numbers. We pride ourselves in our ability to truly listen to our clients. By getting to know you and your challenges, we're able to apply our knowledge and experience and assist you in achieving your success.

Challenges such as maintaining your workforce, succession planning, minimizing energy costs, inventory management and financing often go well beyond the skills of the typical manufacturer. That's where our knowledge and expertise will make the difference.

### Our clients include:

- \* Agriculture \* Aerospace \* Automotive
- \* Electrical \* Refining \* Steel



**Conversations That  
Change Everything<sup>SM</sup>**

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Let's get the conversation started & begin  
creating a customized solution for you.

HW & Co.<sup>®</sup>

CPAs & Advisors

**Start your  
conversation...**

**Cleveland**

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